

## JASON MARDELL

BEng (Hons) CEng FIMechE CIWFM

MD / BUSINESS UNIT LEAD



### PROFILE

SIA/SC cleared, up to 450 direct reports, managed all functions within several >£10m turnover businesses. Multi-site ops: industrial, research and office facilities. 76% EIQ; give teams a vision, and confidence to achieve. Consistently increased revenue, maximised profit, improved morale, developed business new opportunities.

18 excellent recommendations from clients, bosses and co-workers, plus detail on my roles at <http://uk.linkedin.com/in/jmmardell>

### SECTOR EXPERIENCE

- ▶ Aerospace
- ▶ Automotive
- ▶ Composites
- ▶ Construction
- ▶ Facilities/FM
- ▶ Marine
- ▶ Metals
- ▶ Pharma
- ▶ Public Sector
- ▶ Utilities

### QUALIFICATIONS

Chartered Engineer, IMechE Fellow  
Certified Member IWFM  
Key Account Management (MBA Mod)  
*Cranfield School of Management*  
PGCert Engineering Management  
*EMP / University of Bristol*  
BEng (Hons) Mechanical Engineering  
*University of Southampton*  
3 A' Levels, 8 O' Levels (GCSE equiv)  
*Chislehurst & Sidcup Grammar School*

### HOBBIES

- ▶ Tae Kwon Do (2<sup>nd</sup> Dan)
- ▶ Music (listening & playing)
- ▶ Skiing (advanced)
- ▶ Natural History

### CONTACT

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## ROLES

MANAGING DIRECTOR (*self-employed / interim assignments between roles below*)

01/09 – present **Algebra Business Consultancy Ltd**

Interim / Lean Ops / Business Transformation / Training, including:

- ▶ Knowledge Management – British Airways (new system)
- ▶ Production Improvements – Texturing Technology (lean processes)
- ▶ Interim Works Manager – Industrial Shotblast (retention, attendance)
- ▶ Design Engineering Manager – Griffon Hoverwork (lean processes)

ACCOUNT DIRECTOR: Public Health England; TE Connectivity; Thames Water Utilities

10/15 - 01/19 **EMCOR UK**

Integrated Facilities Management services. Full P&L (>£10mpa T/O). 1m ft<sup>2</sup>, 110 sites, ~180 people. Achievements:

*'Fixed' 3 'problem' accounts, identifying failures, coaching people.*

- ▶ Financial – improved revenue and margins (every year) to beat budgets and forecasts (£0.5m additional profit); new business wins (almost £1m)
- ▶ H&S culture – open, proactive 'learning' approach; zero 12m LTI
- ▶ Customer satisfaction – 50% less complaints, 166% more compliments
- ▶ HR – restructures, team morale 12% increase, attendance from <90% to >97%

OPERATIONS DIRECTOR (MANAGING DIRECTOR DESIGNATE)

09/09 - 06/11 **Morgan Group**

UK's largest GRP Enclosure manufacturer. 120k ft<sup>2</sup> factory; ~125 direct employees; ~£9mpa turnover. Achievements:

*Expanded product offering, managed cost, culture change.*

- ▶ Finance / Commercial – 34% reduction in unit cost (per m<sup>2</sup>), contracts, BD
- ▶ Safety – zero Lost Time Incidents (LTIs) >1yr
- ▶ Productivity – 16% throughput improvement per person hour

PRODUCTION MANAGER

02/08 - 09/08 **Bourne Steel Ltd**

Steel frame building construction. 100k ft<sup>2</sup> factory; five-acre site; ~45 direct employees; budget ~£10mpa. Achievements:

*Optimised processes, cost control, outsourced supply routes.*

- ▶ Finance – Margin per tonne increase of 40%
- ▶ SHE & HR – 60% better AIAF than record; Attendance from <90% to >99%
- ▶ Productivity – Quality and Planning: 25% improvement

DEPUTY MANAGING DIRECTOR / PLANT MANAGER

01/07 - 09/07 **Alphasteel Ltd**

Rebar and rod mill, responsible for all Ops, deputise for MD. 600k ft<sup>2</sup> factory; ~450 direct employees; £50mpa T/O. Achievements:

*Managed costs through downturn, ensured legal compliance.*

- ▶ Commercial – costing & pricing model, market intel, order fulfilment, BD
- ▶ H&S – Lost Time Incident Frequency (LTIF) rate reduced by 20% (record)
- ▶ Productivity Performance – 9.3% improvement (tonnes per line hour)

GENERAL MANAGER / MANUFACTURING MANAGER

08/01 - 12/06 **Corus UK Distribution & Service Centres**

Lead Ops and GM at two depots of UK's largest steel distribution business. Both sites 60k ft<sup>2</sup>, 50-70 direct employees, turnover: £45mpa (Caldicot) & £8mpa (Europressings). Achievements:

*Made World Class model for distribution business, doubling profit.*

- ▶ Financial – >20% cost reduction, saving >£1m pa; >60% revenue increase
- ▶ H&S – One lost time incident in four years
- ▶ Customer: 11% increase in OTIF delivery, 31% reduction in External Rejects
- ▶ Productivity Improvements – Caldicot 52% in 3yrs; Europressings 20% in <6m